

Date: 4th February 2019.

To,
The Principal,
Shailendra Education Society.
Dahisar-E.

Subject: Skill based CSR – Funded training program in Financial Markets Sales & Operations.

Greetings from BSE Institute!

Background:

BSE Institute Ltd (www.bsebti.com) is a 100% subsidiary of the Bombay Stock Exchange Ltd. (BSE Ltd.) and is a leader in financial education. It currently offers close to 100+ short term professional courses, 6 undergraduate skill courses and 5 master level post graduate courses. It also supports universities from across the world including USA, UK, Canada, Australia, Singapore, Germany, New Zealand, and Israel in academic programs, student exchanges and research.

Opportunity:

India is emerging as a global hub for banking back-office operations. The 25+ global banks with back-offices are expected to recruit 1,25,000 people in the next 3 to 4 years, additionally there are more 50+ organizations that work for various international banks to handle their back office operations.

Even though these back-offices or BFSI – ITES companies offer a significantly higher starting salary of INR 15,000 –20,000 per month to graduates, compared to an average monthly salary of INR 10,000 for an entry level job in an Indian Private Company, they face a challenge finding candidates with the right skills.

Current estimates show that less than 20% graduates are employable and in context of BFSI these numbers are far lesser due to lack of skills and knowledge.

To address this skill gap BSE Institute has designed a skill based training program which help graduates and unemployed youth to learn the skillsets that are required for them to get a job in the Financial Market. This program "Certificate Program in Financial Markets-Sales & Operations" envisages bridging this skill gap and enabling students to pursue opportunities in financial markets.

Further this is a CSR funded program, students only pay a marginal commitment amount of Rs.2000 only.

A wholly owned subsidiary of BSE Limited

We propose to partner with your esteemed organization for conducting the training program as per the below mentioned schedule;

- Start Date: 8th February 2019 (Friday).
- Duration: 4.00 hours a day.
- Days: Mon – Sat (6 days a week)
- Time: 8 am -12:00 pm
- Total Duration: 100 Hours
- Total Duration in Months: 1 Month
- Number of enrolled students: 36 (Including 11-from Abhinav college)

College's/Institute's Deliverables:

- Classroom Capacity: 30-40 seating capacity
- Desks and Chairs for students
- Seating Style: Classroom Style
- Desk and Chair for the Facilitator
- Projector
- Laptop/Computer with internet connectivity
- To designate a coordinator for conducting classes.

BSE Institute's deliverables:

- Faculty for conducting the batch.
- Books, Bags and related handouts
- Scheduling of classes.
- To provide required support for conducting the program.
- Placement opportunities after graduation, with organizations engaged to offer various financial Services subject to candidate completing graduation with a minimum of 50%
- Certificate of program completion post placement of the candidate (self-placed candidates will have to furnish their offer letter to avail the certificate)

BIL proposes to pay Rs.500/- per student to the college for making available the above mentioned facilities.

Looking forward to a positive response.

Warm Regards,

For BSE Institute Limited



Authorized Signatory

5/2/19

S. A. Tale
Principal
Shallendra Education Society's
Arts, Commerce & Science College
Dahisar (E), Mumbai - 400 068

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MEMORANDUM OF UNDERSTANDING entered at Mumbai this 1st day of February 2019.

BETWEEN SHAILENDRA EDUCATION SOCIETY'S ARTS, COMMERCE AND SCIENCE COLLEGE

**AND WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED
ON EDUCATIONAL COOPERATION**

Shailendra Education Society's Arts Commerce and Science College, herein referred to as "college" and Webstone Educare & Infotech Private Limited, herein referred to as "Eduesy." hereinafter individually referred to as "the Party" and jointly referred to as "The Parties";

Acknowledging that;

1. SHAILENDRA EDUCATION SOCIETY'S ARTS, COMMERCE AND SCIENCE college is a post-secondary teaching institution offering University and career programs having its address at Shailendra Nagar Shailendra Marg, S. V. Road, Dahisar- East, Mumbai- 400068.

2. WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED, a company incorporated under the Companies Act, 2013 providing specialized technical knowledge required by the industry through online/ in campus training. Having its registered office at 201, Parsrampur Chambers, Anand Road, opposite railway reservation office, Malad west, Mumbai 400064

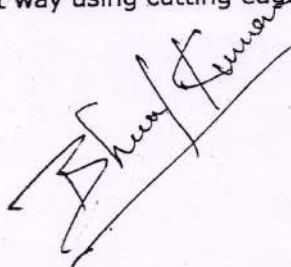
Desiring to support the cooperation between the Parties in education and training programs;

Pursuant to the prevailing laws and regulations, policies and procedures of India

Have reached the following understanding:

ARTICLE 1 OBJECTIVE OF COOPERATION

The objective of this Memorandum of Understanding (MOU) is to cooperate in educational projects to help students to build up their career in more innovative and smart way using cutting edge technology.



ARTICLE 2 SCOPE OF COOPERATION

- ❖ Eduesy will provide training about 'Digital marketing', Data Science, PHP and Python (app & Web) development. To the students of the college desirous to undergo such training.
- ❖ Eduesy will be conducting the training as per the steps given herewith.
 - 12 hours of in campus program in the college premises.
 - Next 88 hours of lectures will be conducted online through their training platform or "Mobile app". Eduesy will provide specific I.D. to log in on their portal.
 - Revision lecture of 4 hours duration for Google certification
- ❖ The examination to be conducted by Eduesy and their duration is as given
 - 120 minutes of final examination to be conducted online at college premises. A certificate of proficiency will be issued jointly with college and Eduesy after successful passing the examination.
 - Eduesy will arrange for 120 minutes of first examination conducted by Google. This will be a basic level examination.
 - After successful completion of basic level the student can apply for advanced level from next day onwards. This will be again a 120 minutes duration to be conducted at college premises.
 - Those students who could not clear the basic level may apply for advanced level after a period of one week.
 - Eduesy will arrange for issuing of certificate by Google after successful clearing of their appropriate levels. These certificate are recognized worldwide.

ARTICLE 3 LOCATION OF ACTIVITIES

- (1) The Parties agree to implement the programs stated in Article 2 at college premises
- (2) Any changes of the location of the programs shall be mutually agreed upon by the Parties.

ARTICLE 4 EXECUTING AGENCY

To implement this MOU:

- (1). College appoints their Principal Dr. Swati Pitale hereinafter Referred to as College representative.
- (2). Eduesy appoints their Co-Founder Mr. Bharat Pandey herein after Referred to as Eduesy representative.

Bharat Kumar

SPitale

ARTICLE 5 FINANCIAL ARRANGEMENT

EDUESSY will charging **₹1500** per student per course out of which 20% i.e. **Rs.100** per student **per course** will be share of college and balance of **Rs. 400/-** will be paid to **"Eduesy"**. The total number of students enrolled as on **31/01/2019** are **92 out of which 71 have enrolled** for Digital Marketing and remaining 21 for **Programming and data Science**. The list of students along with their respective **class is enclosed** in Annexure - 1

ARTICLE 6 INTELLECTUAL PROPERTY RIGHTS

Each Party **shall protect**, within its territory, intellectual property rights of the **other party in accordance** with the law in force.

ARTICLE 7 CONFIDENTIALITY

A data of **personal information** of the students from the college will be **maintained** at Eduesy to provide them services. It will be used for reference only.

ARTICLE 8 LIMITATION OF PERSONNEL ACTIVITIES

The Parties shall ensure that their personnel engaged in the activities under this MOU shall engage only in activities under the framework of this MOU

ARTICLE 9 SETTLEMENT OF DISPUTES

Any dispute concerning the interpretation and/or application of this MOU shall be settled amicably through consultation or negotiation between the Parties.

ARTICLE 10 AMENDMENT

(1). This MOU may be amended or revised at any time by mutual written consent of The Parties, and such amendment shall form an integral part of this MOU.

(2). such amendment or revision shall come into force on the date as may be determined by the Parties.

ARTICLE 10 ENTRY INTO FORCE and DURATION

(1) This MOU shall enter into force on the date of signing.

(2) This MOU shall remain in force till 28th Feb 2019 and may be extended by mutual written consent of the Parties.

जोडपत्र-१ फक्त प्रतिज्ञापत्रसाठी

मुद्रांक विक्री नोंदवही अनुक्रमांक दिनांक

मुद्रांक विक्रीत घेणाऱ्याचे नांव व पत्ता B. K. SONI (Advocate)

हस्त असल्यास त्याचे नांव व पत्ता Ville Parle (W), Mumbai

हस्त सही

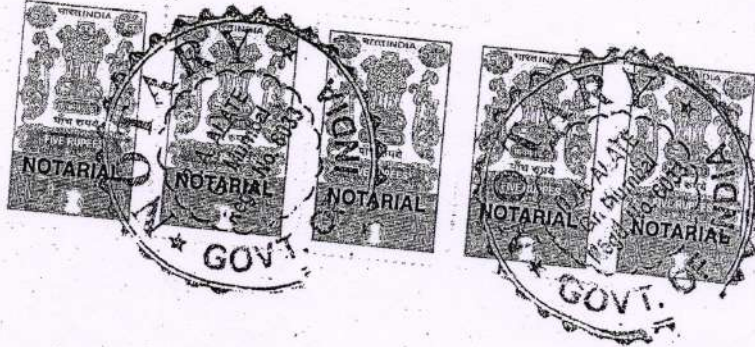
गरवानाधारक मुद्रांक विक्रेत्याची सही- (प्रमोद अ. ...)

मुद्रांक विक्रीचे पत्ता- आदेश्वर कृपा, शांती पार्क, मीरा ...

परवाना क्रमांक - १२०१०४७

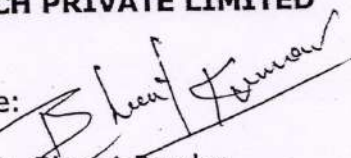
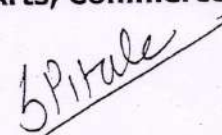
मुद्रांक खरेदी केल्यासून ६ महिन्यात वापरणे आवश्यक आहे


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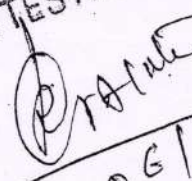




IN WITNESS WHEREOF, the undersigned, have signed this MOU.
The agreement is executed in duplicate,

<p>Signed sealed and delivered on behalf of;</p> <p>WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED</p> <p>Signature: </p> <p>Name : Mr. Bharat Pandey</p> <p>CO FOUNDER</p>	<p>Signed sealed and delivered on behalf of;</p> <p>Shailendra Education Society's College of Arts, Commerce and Science.</p> <p>Signature: </p> <p>Name : Dr. Swati Pitale</p> <p>PRINCIPAL</p>
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INDENTED BY

AND KUMAR PANDEY
B.COM. LL.B.
ADVOCATE HIGH COURT
100, Omkar Chawl, Janshakt Nagar
Opp. Hanger Nagar, Malpe Durgari Nu
Bund House, Andheri (E) Mumbai 400 053

ATTESTED BY ME


06/02/19
R. A. ALATE B.S.C.L.L.B.
NOTARY GREATER MUMBAI
S/B 1, Dongre Bedan, Munhi Village,
Sakharu Mumbai-400 072

